

Joel Levitt

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BUSINESS COUNSEL

Distinguished 20+-year career with prominent, international AM Law 100 firms, serving as counsel for Fortune 500 and outside general counsel for other corporations across a wide range of industries.

Client-focused corporate counsel, dedicated to delivering consistently exceptional results that advance business objectives through preventive counseling, strategic risk management and keen advocacy.

Savvy negotiator and innovative problem-solver, capable of driving \$100M+ transactions, defending major litigation and managing myriad challenges with diplomacy and grace under pressure.

CAREER HIGHLIGHTS

Delivered favorable outcomes in 90% of disputes and government investigations handled, avoiding hundreds of millions of dollars in exposure for clients.

Saved organizations tens of millions of dollars in legal fees by effectively managing transactions, litigation strategy, e-discovery, budgets and local counsel in matters across the globe.

Achieved declinations of prosecution of numerous corporations (including Fortune 500s) and their executives through extensive investigations, negotiations and litigation.

Avoided major litigation and criminal and civil government investigations on behalf of clients by establishing corporate governance policies and procedures in areas such as FCPA, export control, conflicts of interest and codes of conduct.

Business Counseling | Compliance | Litigation & Risk Management
Government Investigations | Commercial Transactions | Government Contracts
White Collar Crime | Employment Law | Technology | Intellectual Property

LEGAL EXPERIENCE

Secondee (from Jones & Jones) | Software Corp., Alexandria, VA 2015–Present

Chosen by firm (based on superior client relationship skills, broad legal knowledge and attention to detail) as Secondee to leading international Fortune 500 software developer. Provide broad corporate legal services, including drafting and negotiating key agreements and compliance documents and responding to FOIA requests.

- Developed and implemented new compliance programs (Organizational Conflicts of Interest Policy, Anti-human Trafficking Policy/Compliance Plan and Trade Agreement Act Policy/Compliance Plan).
- Produced model MOUs and Joint Venture agreements, enabling company to pursue critical government contracts.
- Praised for outstanding work product and offered permanent in-house position.

Partner | Jones & Jones LLP, Washington, DC 2012–Present

- Won pivotal motion to change venue for government contractor client in False Claims Act case alleging in excess of \$100M in damages.
- Succeeded in averting focus of criminal investigation in Belgium away from corporate US client (and towards culpable individual) in coordination with local counsel.