

JEFFREY M. QUINN, ESQ.

58 Maple Street, Dayton, OH 45390 ▪ xxx.xxx.xxxx
JMQuinn@gmail.com ▪ <http://www.linkedin.com/in/jmquinn>

CHIEF LEGAL OFFICER & BUSINESS LEADER

~ Aligning Legal and Business Strategies with Organizational Goals
to Deliver Consistently Exceptional Results ~

- **DRIVER AND CHAMPION OF TRANSFORMATIONAL CHANGE**, achieving unparalleled outcomes in diverse domestic and international corporate environments under the most challenging of circumstances.
- **VALUED EXECUTIVE TEAM MEMBER**, known for acute business judgment, credibility, and adaptability. Superlative collaboration, communication, and analytical skills.
- **TRUSTED LEGAL ADVISOR** with unique blend of legal and business savvy; expert at assessing and mitigating risk, effectively managing litigation strategy and costs, negotiating complex deals, and building and motivating first class legal teams.

SIGNATURE LEGAL | BUSINESS EXPERTISE

- Complex Global Transactions
- Corporate Governance
- Joint Ventures
- Financing
- Mergers & Acquisitions
- Human Resources
- Strategic Planning
- Cost / Budget Management
- Legal and Corporate Compliance

Admitted to practice: Ohio ▪ New York

PROFESSIONAL EXPERIENCE

RESIDUAL TECH, INC., Dayton, OH

2010–Present

\$400M privately held company; largest US recycler of organic residuals.

General Counsel, Operations

Recruited as part of executive team to invigorate core business processes and drive accelerated growth and expansion envisioned by parent company. Provided strategic legal and operational management support for all operating divisions, including M&A; Environmental, Health, Safety & Transportation (EHS&T); and Product Marketing. Negotiated complex and critical large enterprise commercial contracts.

- **Decreased recordable injuries and environmental violations 50%** by partnering with VP of EHS&T to implement EHS&T program, including comprehensive facility audit program.
- **Dramatically reduced costs and improved HR efficiency** by realigning dispersed employees into single service provider subsidiary and installing intercompany management service agreements.
- **Revamped contracting process** by strengthening risk controls, cutting costs, and expediting and clarifying procedures; developed contract forms, implemented Contract Lifecycle Management software, and overhauled bidding process.
- Partnered with VP of Marketing to **create an integrated marketing entity structure** and comprehensive and consistent product marketing programs congruent with business goals and legal requirements.
- **Established measurable legal department key performance indicators** that clearly aligned with business needs.
- **Restructured subsidiary relationships** to clarify entity separation and assure compliance with IRS regulations.

QUINN LEGAL GROUP, LLC, Dayton, OH

2008–2010

President / CEO

Provided practical, results-oriented, and business-centered general counsel expertise to small and medium cap companies. Developed and implemented systems that enabled and supported growth, built and protected assets, and managed risk.

- Managed major water infrastructure projects for Aqua Industries, Inc.
- Revised legal services structure for several companies, resulting in greater efficiency and ability to meet goals.
 - Redesigned form agreements to meet business needs, mitigate risk, and streamline contracting process.
 - Established new claim / litigation processes, resulting in more expedient and favorable resolutions.
 - Recommended reallocation of legal resources and personnel to gain efficiency and support key enterprise goals.